



2022 ANNUAL REPORT

ANNUAL MEETING AGENDA

THE ORDER OF OUR ANNUAL MEETING AGENDA IS FIXED BY SECTION 3.03, ARTICLE D OF OUR BY-LAWS

The order of business at the annual meeting shall be as follows:

1. Ascertain that a quorum is present.
2. Reading and approval of the minutes of the last meeting.
3. Report of the directors by the chairman of the board of directors, or in his absence by the vice-chairman.
4. Report from the president.
5. Unfinished business
6. New business, other than election of directors.
7. Election of directors.
8. Adjournment

NOTE: Chairman may rearrange agenda if so authorized by vote of members present.

I've been coming to this credit union since I moved to Texas almost 3 years ago. I must say, it has been the best decision of my financial life. The representatives here are amazing. For the last year or so I've been working directly with Casey. He's been extremely helpful in my journey to raise my credit and making smart financial choices. I couldn't be happier with this credit union.

-Oscar S.

2022 ANNUAL MEETING ADDRESS

Thoughts from our CEO and our Chairman of the Board

If you have read the economic headlines throughout 2022, we are experiencing the highest inflationary times in over 40 years. The impact on the stock market has been dismal, with negative returns. If you have a 401k account or own a stock portfolio, you know first-hand what I am talking about. Article after article reports of a very likely recession in 2023.

As difficult as this period has been and the expected bad forecast for the coming year, it is not without precedent. In fact, if I could deliver a single message to everyone, it would be this: we have been here before, and we have always recovered and eventually enjoyed new periods of prosperity. The U.S. and world economies are resilient, and that has not changed.

Despite the difficult economic environment, Texas Bay Credit Union continued to move forward with strong results in 2022. In fact, it was one of our best years on record. If you were to remove all of the bad noise from the headlines, you could easily say that these are the "best of times," at least for this organization. We are stronger than we have ever been.

One question that many people have is, "how does Texas Bay thrive in such a bad economic time?" The answer is really quite simple. We focus on excellent risk management, solid fundamentals, and keeping our members' interests first.

For 87 years, Texas Bay has been building a solid financial foundation by providing quality professional service to our members. This unwavering focus on relationships and knowing our members is

a primary reason for the Credit Union's continued success. With an innovative approach toward new products and services, we consistently provide new opportunities for our members with a commitment to meeting their changing needs.

The projected bad economic forecast and the many challenges that we will all have to face will be difficult. However, through the excellent leadership and tireless work of the Texas Bay Credit Union team, the credit union will continue to provide world-class service to our members and grow stronger as we have always done.

The relationship that we have with our members has never been stronger. I say this with a tremendous amount of pride and confidence because our members continue to speak with thousands of Google reviews. We continue to be the #1 5-star rated credit union in the Houston area! In addition to this, Texas Bay Credit Union was awarded the Houston Chronicle "Best of the Best Credit Union" award!

Throughout 2022 we continued our mission to make banking easy by bringing you the latest banking technology and new services such as our new user friendly online application system, which allows you to open deposit accounts, certificates of deposits, and apply for a new loan or credit card much quicker and easier than before.

The loan growth, deposit growth, and membership growth we have experienced this past year is the strongest ever! From a

financial strength perspective, I don't know of a better time for this credit union and our members! We have a tremendous amount of momentum in so many areas. We continue to grow in scale, which improves efficiency and provides more resources to advance this credit union well into the future, and allows us to give more back to you in additional services and products. In short, we are ready and well positioned to face the economic challenges ahead!

In closing, our accomplishments would not have been possible without the commitment and unified effort of our dedicated Credit Union staff and our volunteer Board of Directors. Their passion is truly inspiring. I thank them for their continuous commitment, and thank you for having the confidence in these individuals who help drive the success of your Credit Union.



Jesse Gutierrez
CEO

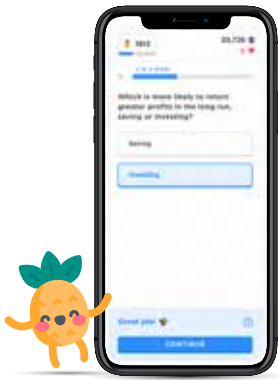


Rudy Wright
Chairman



2022 Highlights

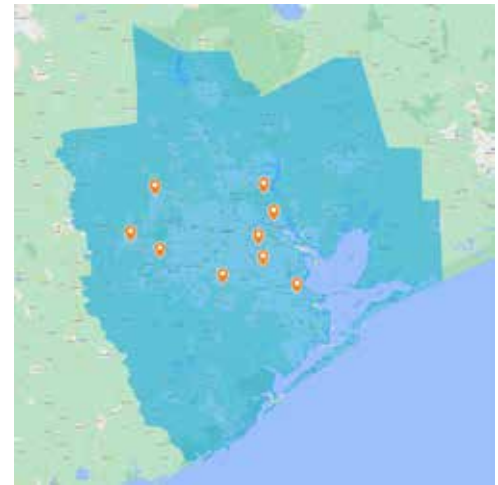
zogo



Implemented Zogo, a free financial literacy app that rewards you for expanding your financial education.

I've been a member for 8 years now and I can't express enough how happy I am with TBCU! Melissa has been a part of a lot of big moments in my family, like the purchase of our first house, car, and the start up of our first company. Through it all, she has been there patiently walking us through each and every process so we could do what's best for our household.

-Larry S



Expanded our field of membership to include all of Harris, Chambers, Liberty, Montgomery, Waller, Fort Bend, Brazoria, and Galveston counties.



Awarded Best of the Best Credit Union in Houston by the Houston Chronicle and became a finalist in the mortgage lender and insurance agent categories.

Texas Bay Perks



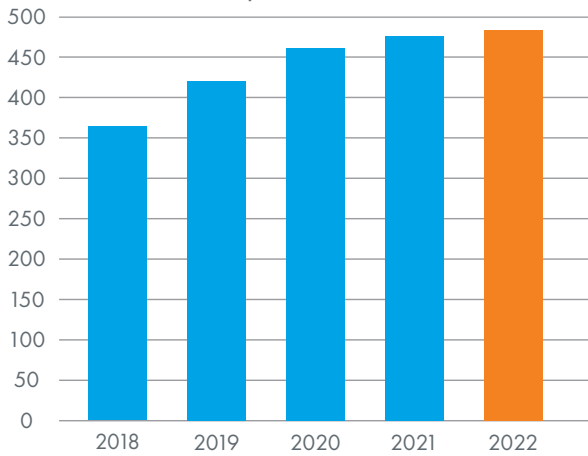
Launched Perks and Premium Perks Checking to offer our members fuel discounts, local savings, cell phone protection, and more.



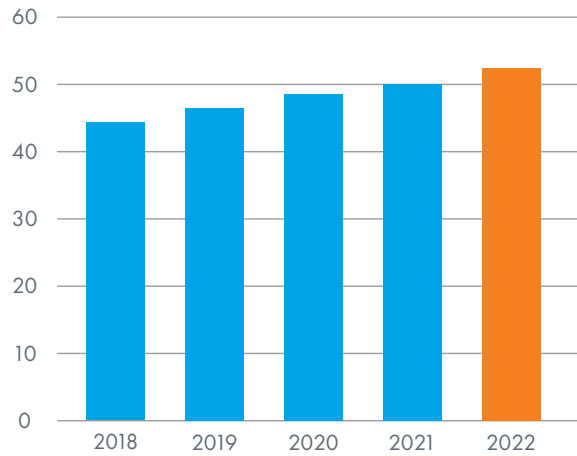
Awarded 3 high school seniors the \$2,500 Texas Bay Scholarship

2022 By the Numbers

Total Deposits in Millions



Total Members in Thousands



194,396 texts, and calls served by our Call Center

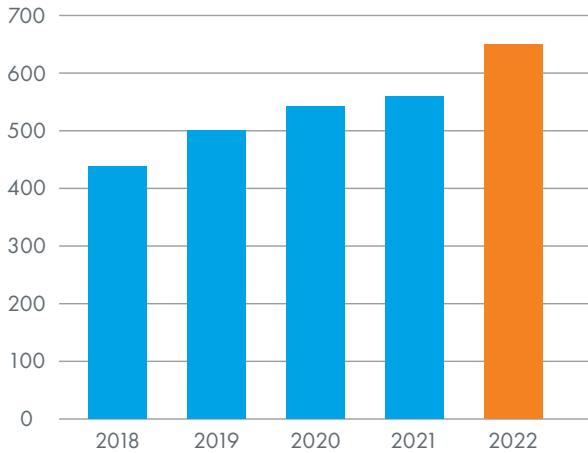


\$24,048,523 average in monthly loan production

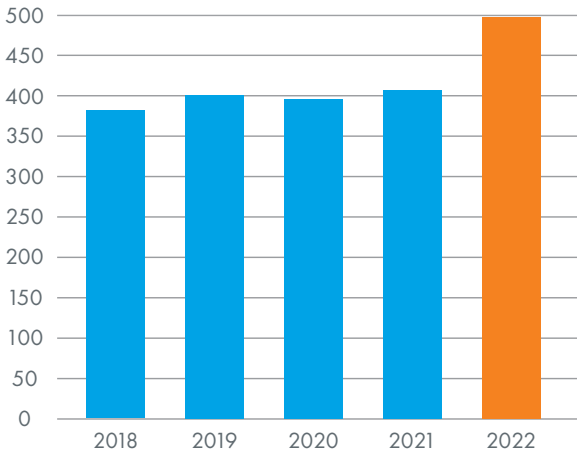


47,392 members served by our virtual tellers

Total Assets in Millions



Total Loans in Millions



I came in not knowing that I would leave with all kinds of knowledge about my credit. I really appreciate all the information they provided for me, and it helped give me a better outlook on everything. Thank you so much for all your help and my magnificent visit.

-LaShonda F.



997 five star reviews

Assets

	2021	2022
Loans	\$416,553,744	\$498,620,010
Allowance for Loan/ODP Losses	(\$4,252,824)	(\$4,508,359)
Accounts Receivable	\$15,071,493	\$18,329,068
Cash on Deposit	\$66,529,048	\$75,174,436
Investments	\$33,966,828	\$31,704,848
Other Assets	\$31,746,311	\$32,724,561
Total Assets	\$559,614,600	\$652,953,147

Liabilities

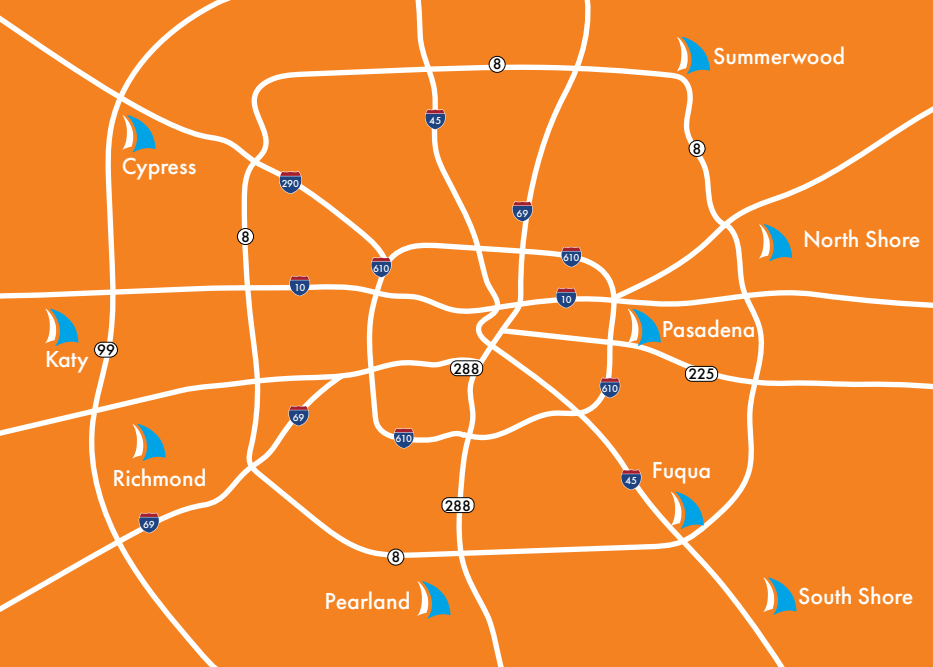
	2021	2022
Payable & other Misc. Liabilities	\$26,319,146	\$106,158,429
Share Accounts	\$478,242,685	\$482,460,425
Reserves	\$51,590,000	\$60,052,769
Net Income	\$3,462,769	\$4,281,524
Total Liabilities & Equity	\$559,614,600	\$652,953,147

Income & Expense Statement

	2021	2022
Interest on Loans	\$22,232,328	\$27,338,521
Income on Investments	\$487,561	\$1,604,623
Total Interest Income	\$22,719,890	\$28,943,144
Fee & Other Income	\$13,703,499	\$16,492,022
Total Income	\$36,423,389	\$45,435,166
Operating Expenses	\$28,127,662	\$34,868,342
Provision for Loan/ODP Losses	\$2,509,002	\$3,990,744
Dividends	\$2,305,122	\$2,291,058
Total Expenses	\$32,941,786	\$41,150,145
Non-Operating Income	-\$18,834	-\$3,497
Net Income	\$3,462,769	\$4,281,524

Changes to Leadership Team

Chauncey Onyon, Vice President of Technology



2022 INDEPENDENT AUDITOR'S REPORT

The Board of Directors is primarily responsible for overseeing the overall safety and soundness of Texas Bay Credit Union as well as the organization's adherence to operating policies, procedures, and regulations.

Each year, the Board reaffirms their commitment to ensure your credit union is financially stable and maintains the highest member service standards possible.

The Board oversees the annual audit performed by an independent auditing firm. Nearman, Maynard, Vallez, CPAs, P.A. performed an audit of the credit union's financial statements as of June 30, 2022 and 2021 which was reviewed by the Board with no exceptions. Additionally, the Board oversees a number of third party on-site audits of each branch and the review of member account records to verify their accuracy.

As a result of these combined efforts, I am proud to report that Texas Bay Credit Union and its assets remain financially sound and secure.

Rudy Wright, Board Chairman

Fuqua (Main Office)

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Website: TexasBayCU.org

North Shore

15763 Wallisville Rd.
Houston, TX 77049

Summerwood

12310 W. Lake Houston Pkwy
Houston, TX 77044

Pasadena

1301 Highway 225
Pasadena, TX 77506

South Shore

6640 South Shore Blvd.
Suite 100
League City, TX 77573

Pearland

11555 Magnolia Pkwy.
Suite 170
Pearland, TX 77584

Richmond

18320 West Airport Blvd.
Suite 100
Richmond, TX 77407

Cypress

9212 Fry Rd.
Suite 100
Cypress, TX 77433

Katy

4747 FM 1463
Suite 1000
Katy, TX 77494

Karen and Adalia went above and beyond to help close on our house. They communicated with me, provided weekly updates, and found solutions quickly as hiccups came up. It's official! My husband and I own our house all thanks to these awesome ladies!

-Mayra L

Board of Directors 2022

Next Elections

Chairman, Rudy Wright
Vice-Chairman, Tom Merchant
Secretary, Raymond Andrews
Treasurer, John Swanson

2023 - 2026 - 2029
2025 - 2028 - 2031
2023 - 2026 - 2029
2025 - 2028 - 2031

Directors

Larry Clowers
Mark Wygant
Mike Cacciotti
Wayne Otwell
Jeff Barba

2023 - 2026 - 2029
2024 - 2027 - 2030
2025 - 2028 - 2031
2024 - 2027 - 2030
2024 - 2027 - 2030

Advisory Directors

Curt Burnett
Alejandro Hernandez

President & CEO, Jesse Gutierrez
Executive Vice President & CFO, Syed Dinar
Vice President Branches & Operations, Brandy Guzman
Vice President Lending, Bret Hoda
Vice President Card Services & Facilities, Brian Ellis
Vice President Marketing & Business Development, Charlotte Yocom
Vice President Technology, Chauncey Onyon
Vice President Human Resources, Chelly DeLeon
Vice President Training & Compliance, Jeremy Bratton
Vice President Strategic Development, Osman Ulhaq

Leadership Team 2022

Texas Bay

CREDIT UNION



#1
★★★★★
Credit Union in Houston

TexasBayCU.org



Insured by NCUA